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1941 HORNBERGER'S WHOLESALE LIST

HORNBERGER'S SERVICE

Clark Street

Hamburg, New York

JOBBER'S CASH PRICES

(NET)

F. O. B. HAMBURG, N. Y.

TERMS: CASH or 25% cash with the order and balance before shipment is made, (or) balance may be sent C. O. D. (No Charge Accounts.) Our prices are figured on a cash basis. All quotations subject to prior sale and all conditions beyond our direct control. Descriptions given in our regular catalog.

PRICES Per 1000: Not less than 100 No. 1, 2, 3 bulbs at the 1000 rate price and not less than 200 No. 4, 5, 6 at the 1000 rate prices. For smaller quantities, see our Wholesale List in our regular catalog.

In lots of 5000 or more of one variety and size you may deduct ten per cent from such item or items, for the larger quantity ordered.

PRICES PER 1000	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bts. Qt.	Pk.
AFLAME	\$10.00	\$ 7.00	\$ 5.00	\$ 4.00	\$ 3.00	\$ 2.00	\$ 1.00	\$ 3.00
AIDA	12.00	10.00	8.00	6.00	.....	.....	1.50	.....
ALAYNE	12.00	10.00	8.00	6.00	4.00	3.00	1.00	4.00
ALLENWOOD	10.00	7.00	5.00	4.00	3.00	.....	.50	2.00
ALIGHT	10.00	8.00	6.00	.....	.....	.....	1.00	5.00
ALBATROSS	12.00	10.00	8.00	.....	.....	.....	.75	3.00
AVE MARIA	12.00	10.00	8.00	6.00	4.00	3.00	1.00	6.00
BAGDAD	10.00	8.00	6.00	4.50	3.00	2.00	1.00	5.00
BEACON (Palmer)	25.00	20.00	16.00	12.00	8.00	6.00	5.00	35.00
BETSY BOB UP	.....	10.00	8.00	5.00	3.00	2.00	1.00	5.00
BETTY NUTHALL	8.00	6.00	4.00	3.00	2.00	.....	.50	2.00
BEOWULF	20.00	15.00	9.00	6.00	3.00	2.00	1.00	6.00
BILL SOWDEN	.....	.....	6.00	4.00	.....	.....	1.00	7.00
BEAUTIFUL OHIO	.....	.....	12.00	10.00	8.00	6.00	10.00	.....
BLEEDING HEART	12.00	10.00	8.00	6.00	4.00	3.00	1.00	5.00
BOB WHITE	12.00	10.00	8.00	6.00	.....	.....	1.00	.....
BROWN WINGS	12.00	10.00	8.00	.....	.....	.....	1.00	.....
BLUE ADMIRAL	.....	.....	.....	8.00	6.00	4.00	3.00	.....
CHAS. DICKENS	.....	.....	.....	.....	4.00	3.00	2.00	.....
COM. KOEHL	.....	.....	8.00	5.00	3.00	2.00	1.00	5.00
CREVE COEUR	20.00	15.00	10.00	6.00	3.00	2.00	1.00	.....
DAMASCUS	10.00	7.00	4.00	3.00	2.00	.....	.50	2.00

PRICES PER 1000	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bts. Qt.	Pk.
DEBONAIR	10.00	8.00	6.00	.....	.....	.....	.75	3.00
DR. F. E. BENNETT	.....	10.00	8.00	6.00	.....	.....	1.00	.....
DR. MOODY	12.00	10.00	8.00	6.00	3.00	2.00	1.50	.....
D. A. HAY	12.00	10.00	8.00	6.00	4.00	.....	1.50	6.00
DREAM O'BEAUTY	12.00	10.00	6.00	4.00	2.00	1.00	1.00	4.00
DUNA	10.00	8.00	6.00	5.00	3.00	2.00	1.00	3.00
EARLY MELODY	12.00	10.00	8.00	.....	.....	.....	1.00	.....
EDITH ROBSON	12.00	10.00	8.00	.....	.....	.....	1.50	.....
FRANK McCOY	12.00	10.00	8.00	.....	.....	.....	1.00	.....
GATE OF HEAVEN	.....	.....	6.00	4.00	3.00	2.00	1.00	5.00
GLADDIE BOY	10.00	8.00	6.00	4.00	3.00	2.00	1.00	5.00
GLEN (Mair)	12.00	10.00	8.00	6.00	.....	.....	1.00	4.00
GIANT NYMPH	10.00	8.00	6.00	4.00	3.00	2.00	1.00	.....
G. ANNIVERSARY (K)	10.00	7.00	5.00	4.00	3.00	.....	1.00	6.00
GRAF ZEPPELIN	10.00	8.00	6.00	4.00	.....	.....	1.00	4.00
HELGA (early)	12.00	8.00	6.00	4.00	3.00	2.00	1.00	.....
ISOLA BELLA	20.00	15.00	12.00	10.00	7.00	5.00	4.00	.....
JOYFUL (Crow)	10.00	8.00	6.00	4.00	.....	.....	.75	3.00
KING ARTHUR	.....	10.00	7.00	4.00	3.00	2.00	1.00	.....
LADY MARIE (early)	.....	8.00	6.00	4.00	.....	.....	.50	2.00
LIGHTS OF GOLD	.....	10.00	8.00	5.00	3.00	2.00	1.00	4.00
MAID OF ORLEANS	10.00	8.00	6.00	5.00	3.50	2.00	1.00	5.00
MARY ELIZABETH	.....	13.00	10.00	6.00	4.00	3.00	1.00	.....
MILFORD	20.00	16.00	10.00	7.00	6.00	5.00	2.50	.....
MINUET	12.00	10.00	8.00	6.00	4.00	3.00	3.00	.....
MISS ALAMEDA	10.00	8.00	6.00	4.00	3.00	2.00	1.00	5.00
M. FULTON (early)	10.00	6.00	5.00	4.00	.....	.....	.50	2.00
MCROCCO	15.00	12.00	10.00	.....	.....	.....	.....	.....
MRS. C. EDWARDS	.....	8.00	6.00	4.00	.....	.....	.....	.....
MRS. E. J. HEATON	15.00	12.00	8.00	6.00	4.00	3.00	2.00	.....
MRS. RAY CHASE	8.00	7.00	5.00	4.00	3.00	2.00	.50	3.00
MRS. L. DOUGLASS	10.00	8.00	6.00	.....	.....	.....	.50	3.00
MR. W. H. PHIPPS	10.00	8.00	6.00	4.00	.....	.....	.50	3.00
OUR SELECTION	10.00	7.00	5.00	4.00	3.00	.....	.50	2.00
PEGGY LOU	.....	.....	25.00	15.00	13.00	8.00	8.00	.....
PELEGRINA	.....	8.00	6.00	.....	.....	.....	1.00	.....
P. McQUISTON	10.00	8.00	6.00	3.80	2.25	1.00	.50	1.50
PICARDY	10.00	8.00	6.00	3.50	2.00	1.00	.50	1.50
PINK PEARL (early)	10.00	8.00	6.00	4.00	.....	.....	.50	1.50
POLAR ICE	16.00	12.00	10.00	8.00	5.00	4.00	2.00	.....
PRIDE OF WANAKAH	8.00	6.00	4.00	3.00	2.00	.....	1.00	3.00
PRAIRIE GOLD	15.00	12.00	10.00	.....	.....	.....	1.00	.....
RED PHIPPS	12.00	10.00	7.00	5.00	4.00	2.50	1.00	6.00
REW! FALLU	.....	35.00	25.00	15.00	9.00	7.00	6.00	.....

PRICES PER 1000	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bts. Qt.	Pk.
REVERIE	.....	10.00	6.00	4.00	.....	.....	1.00	5.00
SCHWABEN GIRL	10.00	8.00	6.00	5.00	3.00	2.00	1.00	5.00
SHIRLEY TEMPLE	.....	.....	16.00	10.00	5.00	3.00	3.00	.....
SONATINE	12.00	10.00	8.00	6.00	.....	.....	1.00	5.00
STAR OF BETHLEHEM	14.00	10.00	8.00	5.00	3.00	2.00	1.00	5.00
THE MOGUL	.....	.....	12.00	8.00	6.00	5.00	3.00	.....
TOBERSUN	10.00	8.00	6.00	4.00	.....	.....	1.00	6.00
TOKEN (early)	.....	14.00	10.00	7.00	4.00	3.00	1.50	8.00
TREVONIAN	12.00	10.00	7.00	5.00	3.00	2.00	1.00	5.00
VAGABOND PRINCE	.....	16.00	12.00	10.00	8.00	5.00	2.00	.....
VEILCHENBLAU	12.00	10.00	8.00	6.00	4.00	3.00	2.00	.....
WURTEMBERGIA	.....	.....	10.00	8.00	5.00	3.00	2.00	.....
YVONNE (early)	8.00	6.00	4.00	3.00	2.00	.....	.50	3.00
ZILLAH (early)	.....	.....	4.00	3.00	2.00	.....	.50	2.00
XYZ COLOR MIX.	8.00	6.00	4.00	3.00	2.00	1.00	.50	1.50
MIXTURE OF LUCIFER AND FRANK McCOY	8.00	6.00	4.00	3.00	.....	.....	.50	1.50

FOR COUNTER TRADE MIXTURE; Try our XYZ Mixture, this is a good assortment of nice glads, in a good range of color, at a low price for good quality stock.

NEWER GLADIOLUS PER 100

PRICES Per 100 with 25 or more at the 100 rate. On bulblets, 250 at the 1000 rate, $\frac{1}{2}$ pint at quart rate. For smaller quantity, refer to our catalog.

PER 100 BULBS	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bts. 1000	Qt.
AMERICAN COMMANDER	\$38.00	\$30.00	\$23.00	\$15.00	\$11.00	\$ 7.00	\$14.00	\$50.00
BEAUTIFUL OHIO	4.00	3.00	2.00	1.50	1.00	.80	3.00	10.00
BIT O'HEAVEN	.....	2.00	1.50	1.20	1.00	.75	1.00	2.50
BLUE ADMIRAL	3.00	2.50	2.00	1.50	1.00	.75	1.00	3.00
BLUE BEAUTY	7.00	6.00	4.00	2.50	1.50	1.00	3.00	.....
EMBERS	3.00	2.50	2.00	1.50	1.00	.75	1.00	3.00
GOLDEN CHIMES	3.00	2.50	2.00	1.50	1.00	.75	.....	.....
JOSEPH HAYDN	16.00	12.00	8.00	7.00	5.00	4.00	16.00	50.00
J. S. BACH	2.50	2.00	1.50	1.00	.80	.60	1.00	.....
LAVENDER QUEEN	5.00	4.00	3.00	2.50	2.00	1.50	1.50	5.00
MISS NEW ZEALAND	4.00	3.00	2.00	.....	.....	.....	3.00	.....
NEW ERA	8.00	6.00	4.00	3.00	2.50	1.50	5.00	.....
ZAUBERFLOTE (Pf.)	2.50	2.00	1.50	1.00	.....	.....	4.00	.....
MRS. C. W. GANNETT	ANY SIZE BULB, \$10.00 each.					BULBLETS, \$1.00 each.		

BULBLETS IN BULK LOTS; Per peck, bushel, etc., will quote special, when available.

MISS NEW ZEALAND. Per 1000, No. 4, \$15.00; No. 5, \$12.00, and No. 6, \$9.00. We have a mixed lot of Miss New Zealand, planting size, at one third the above prices, this lot contains about 15% of a blotched white, that was in the original bulblet stock, we have some mixed bulblets at \$1.00 quart.

THE BEST WAY TO SHIP BULBS

We regard Express as the most desirable method for bulb shipments, in particular in the very cold months, the Express Co., insures against frost damage, but there is no such coverage by parcel post.

Here is an approximate comparison of costs, to ship 14 lbs. from Hamburg, N. Y. to Albany, N. Y. a distance of approximately 300 miles, by Parcel Post it will cost .35c and your insurance will be an extra charge to be added, and such insurance will not cover loss by freezing. The express cost of shipping 14 lbs to Albany, N. Y. is .34c and your insurance fee is already included in this one charge, and it covers damage or loss by freezing. All bulbs quoted fob. Hamburg, N. Y. when ordered by parcel post go at customers own risk, however we assume the risk on prepaid shipments, because we offer to deliver in good condition.

BULBS WEIGH PACKED: Approximately as below. 100 No. 1,-8 lbs. 100 No. 2,-5 lbs.; 100 No. 3,-3 lbs.; 100 No. 4,-1 ½ lbs.; 100 No. 5,-½ lb.; 100 No. 6, one-fourth pound, per one hundred bulbs. Bulblets about two pounds per quart, with an average of perhaps 5000 to the qt, some only have three to four thousand and others six to ten thousand or more, but I estimate the average about 5000 bulblets per quart.

HARDY MIXED PHLOX

Perhaps a dozen or more of the leading named varieties in good assortment, strong divisions, at \$6.00 per 100 with 25 or more at the 100 rate, not prepaid, but sent express charges collect.

VIRDELL: (Wing 1941) This new rose pink grows somewhat like Picardy. **GROWERS SPECIAL OFFER:** With Each \$4.00 invested in Virdell this season in addition to the regular extra count or size, we will add one large bulb, to each \$4.00 purchase. See Catalog, page 3.

HORNBERGER'S VITAMIN B1 KITS

YOU MAKE FROM 25% TO 40% NET AS WE PREPAY ALL ORDERS

VITAMIN B1 GARDEN KITS are printed and labeled in colors of green and ivory with our Vitamin B1 design (see catalog) on each box. The boxes are light in weight and can be mailed any place in the U. S. A. by attaching a 1½c stamp and addressing the attached label. These boxes are so rugged that the average man can stand on one without damaging it in any manner. We prepay all Vitamin B1 orders at prices quoted.

GARDEN KITS RETAIL EACH AT	Makes gallons watering solution. Costs You
Two Vial Prepared Vial Kits \$.25	One Kit makes 90 Gal. 10 for \$1.90
Five Vial Prepared Vial Kits50	One Kit makes 225 Gal. 6 for 2.25
Fifty Milligram Kits65	One Kit makes 1000 Gal. 6 for 2.50
One Hundred Milligram Kits 1.00	One Kit makes 2000 Gal. 6 for 3.60

Gallons mentioned above are the approximate number of gallons of watering solution that each Kit will produce when prepared or diluted as described in the instruction folders.

PREPARED VIAL KITS: We have prepared the vials by measuring out the proper quantity of Vitamin B1. powder for each vial and when filled with water, holds approximately 45 drops of "Basic Solution" and whenever you use the Vitamin B1 treatment you add one drop of this "Basic Solution" to each gallon of plain water you use for watering.

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